



Jeffries, Francis

BA_A461_002_200901__Jeffries__47380

Negotiation & Conflict Mgt

University of Alaska Anchorage

04-20-2009 -05-06-2009

What changes should be made to this class?

- More in class time for team negotiations
- This class was really great, I enjoyed it a lot. Some of the material was a little repetitive as were some of the readings.
- none
- none
- The only suggestion I have is to allow more time for the group negotiations. Most in my team had another class right afterwards so we had to come to quick conclusions.
- I think it is well done as it is.
- I think the instructor should maybe remind and encourage students later in the semester to provide copies of their papers with feedback for their role play partners. I don't think I received any formal feedback from any of the role plays that I participated in. I think that maybe a lot of us just overlooked that aspect of it. Also, it might be helpful if the group negotiations were held earlier (as opposed to later) in the semester –perhaps after spring break? It was challenging to coordinate schedules with finals and due dates for writing assignments looming.
- I don't think there is much that could be changed to further help the students
- I don't think there should be any additional negotiations after the journal due date, because by that point I think most people have lost steam.
- Nothing.
- Although I'm not sure as to how this could be implemented given the nature of the course, I think it would be nice if all the lectures would be presented in the course. This would help aid understanding of the various topics and would increase the probability of doing well on the midterm and final.

Would you recommend this instructor? Why or why not?

- Yes, he really cares about the subject and whether or not you are grasping the material
- Yes, he makes it fun and interesting. Applies the course to real life situations.
- of course. Dr. Jeffries is a great instructor and wonderful person
- Most definitely. Dr. Jeffries has got the best system in presenting the material in such a way that you walk away feeling accomplished.

Would you recommend this instructor? Why or why not?

- Yes, this instructor is full of energy. He will definitely brighten up the morning.
- yes, I already have. He engages his students in the lecture and is very passionate about what he does.
- I would recommend Dr. Jeffries to anyone interested in becoming a better negotiator. His in class negotiations were extremely helpful in preparing for real life negotiations. You can tell he is truly invested in helping us become successful.
- Yes; Lessons learned in this class went above and beyond the bare minimum. It taught technical skills as well as life lessons.
- Yes! Jeffries is a top notch instructor. He covers the material in an organized fashion, he connects with the students, and he makes it fun! He also does a good job at helping and encouraging students to apply the concepts to real-life situations. I have already found myself applying a lot of the lessons that I learned in this class to situations in my personal life. And I know that I will be better prepared for situations in my future professional life.
- yes, Mr. Jeffries is a very entertaining, knowledgeable, and experienced instructor. It is impossible to take one of his classes and not learn something that you will use in the field.
- Yes, I have recommended this instructor and will continue to do so, because he is without exaggeration the best professor I've ever had! He is consistent and attentive in his teaching style. There are never any questions left unanswered about assignments and expectations. Dr. Jeffries is very straight forward and honest about his intentions, and he is one of the few professors that I can say is in his job because he loves what he is doing. UAA needs more staff like him!
- Yes...I would highly recommend Dr. Jeffries. He is very interesting and really motivated to teach us what he knows about negotiations. He shows that he does care about the students' progress in the class and he really enjoys teaching. I learned so much in this class that I get excited to use what I learned and apply them in everyday life. I even share this information with my husband because it's very useful information.
- I would definitely recommend Professor Jeffries. He is energetic and is obvious that he cares about his students and their success.

Would you recommend this course to others? Why or why not?

- Yes, it helps in all aspects of everyday life
- Yes it should be mandatory very useful and helpful.
- yes, it's very interesting
- Yes, yes and yes! Good course that would benefit the student in everyday regular life.
- This course is relevant to everyday situation and it is something I would recommend to others.
- Yes. I learned a lot and feel more confident about negotiation which is a skill that I think all people should have no matter what field you are in.

Would you recommend this course to others? Why or why not?

- Yes. I used what I learned to negotiate with my credit card company and not only got them removed; they sent me a gift card and an apology. I also bought a car and didn't get ripped off.
- Only if it were taught by Dr. Jeffries
- Yes; Study matter was extensive and informative. Class focused on ethics and morals; ideas that should be taught in the earliest stages, not just in a 400 level class.
- Yes. Our lives are full of situations in which we must negotiate and/or resolve conflict. This course offers valuable lessons about how those situations should be handled.
- Yes, I would recommend this course. This course is one of the more useable courses taught a UAA. As you go through the class you can actually see that your negotiation skills are improving. You become more aware in a negotiation and you are more likely to succeed in a negotiation.
- Yes, I have already recommended this course to others as well. As usual, Dr. Jeffries is able to make his course fun, real-world applicable, and interesting. He is the type of professor that makes me want to go the extra mile in any course he teaches. This class helped me become more comfortable negotiating, working in a team setting, and giving construction criticism to my peers.
- Yes. I would highly recommend this class to others, in fact I think the Business Department should make this a required course for all business majors.
- I would certainly recommend this course to others. It is one of the courses that is truly useful in the real world and has definite applications. I think this is an area of life that all people can improve in, and I feel the course does a great job of ensuring that students learn important information regarding negotiation.

Comments: Use the space provided in the text area below for your comments.

- Great class, had fun and increased my knowledge and skills in negotiating.
- Great job. I really like the set up of the exams (list of questions to study before and 2 questions that can be missed). I also like your emphasis on the role playing rather than studying straight terminology. I was able to learn the important stuff and apply the negotiation skills rather than simply know a bunch of terms that I might soon forget. Thanks for your effort and great job.
- Thanks Dr. Jeffries...this class was awesome
- Thank you so much for being understanding to my situation. Don't just have fun during the weekend, but enjoy the whole summer with your 'toys'!
- Having access to the powerpoint presentations used for the lectures was quite handy. I know that helped me organize my thoughts and notes better during lectures.
- As usual, I wasn't dissapointed by Dr. Jeffries. His classes are like a breath of fresh air, and they never seem like work! I'm hoping there is at least one more class that I can take with him.
- great class!

Comments: Use the space provided in the text area below for your comments.

- Dr. Jeffries, If you are reading this I just want to thank you for making my last semester at UAA such a fun learning experience. I talk about your class all the time... your student

- I really enjoyed this course more so than any other course that I'm taking this semester. Not only did I learn a variety of important new skills, but the class was enjoyable. Professor Jeffries does a great job of ensuring that students learn skills and have a good time in his classroom.